

ACCREON HEALTH CLOUD

for Health Technology Vendors

Turnkey Interface Expertise for Your Devices and IT Solutions



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Interoperability is Mission Critical

With today's growing emphasis on patient-centered care and continuity across providers, for health technology vendors, connectivity is mission critical. It not only drives quality of care and safety, but it also provides important contextual insights and operational efficiencies. Therefore, it plays a significant role in driving your technology acceptance and sales. Interoperability—done well—becomes a major competitive advantage for your products.

Make Integration Hassles Part of the Past

As technology rushes forward, interface development is increasingly complex, resource-hungry... and a constantly moving target. Mastering an array of ever-changing standard—and non-standard—data formats and integration tools calls for specialized expertise. Interfaces must be tested, fine-tuned and re-tested. Healthcare is often anxious for quick implementation. This time-consuming process takes vendors away from their core business.

Once accomplished, interfaces demand consistent monitoring and maintenance, which if not appropriately managed by your staff or your clients themselves, can mean your implementation will fail. That's a poor reflection on your company.

Are you sure your in-house interface resources are really enough?

Why iPaaS with Customized Service

- Keeps your team focused on its core business
- Accelerates your technology time to market
- Leverages the value of specialized interface expertise
- Predictable costs and streamlines budgeting
- Continuous monitoring addresses problems before they occur
- Immediate customer upgrades as needed keep data flowing
- Enhances customer satisfaction

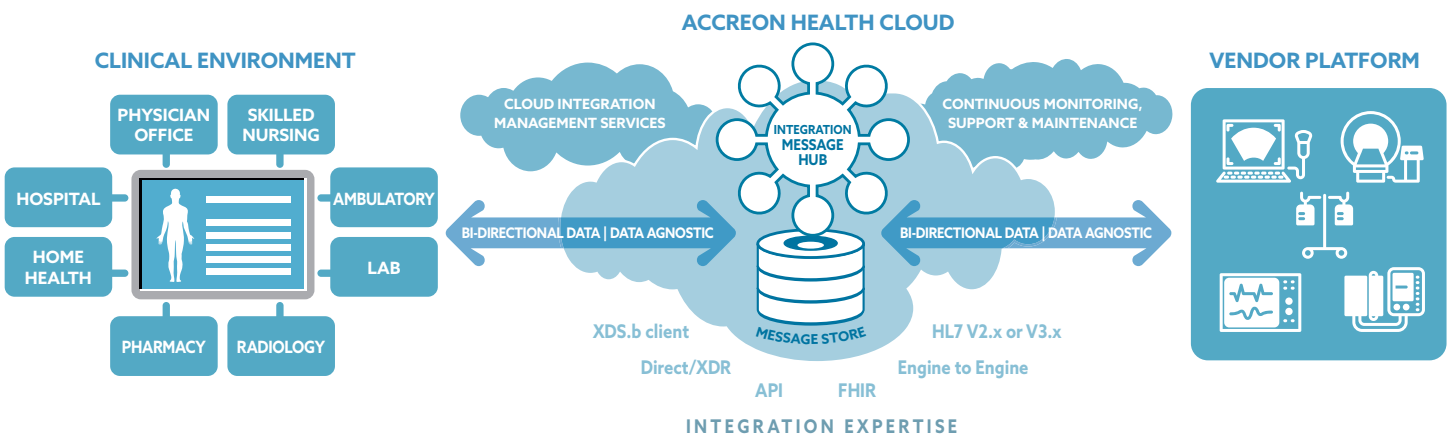
Accreon Health Cloud, an Integration Platform as a Service

Leveraging decades of complex interoperability experience, the Accreon Health Cloud for Health Technology Vendors provides an efficient and cost-effective answer. The solution is a turnkey interface platform as a service (iPaaS) offering. All interfaces reside in the secure, HIPAA-compliant Accreon cloud where they are carefully monitored and maintained.

Think of us as your proprietary, interface team—always on call when required but not drawing on your financial resources when not needed. We launch each new engagement by working closely with a vendor to understand your data sources and destinations. Our experienced team provides a single connection for all your data.

As your sales progress, we customize connections for all your new customer sites, provide implementation according to their exact specifications and continue to ensure all interfaces function flawlessly on an ongoing basis. Over time, Accreon brings growing value to the relationship because we draw on existing connections and past integrations to pare down the time of new interfaces. Monitoring is proactive to address potential issues before they become problems and affect your system and patient care.

Vendors benefit from our interface experts who keep up to date on all integration-related technology. Your clients minimize costs of hardware, software and interface maintenance to ensure their data is available whenever and wherever needed.



Poised for the Future

The Accreon Health Cloud is scalable and consistently upgraded. Our specialized staff is always available to add new connectivity and optimize interfaces for your evolving product offerings and customers' changing IT infrastructure, while ensuring that their existing connectivity performs flawlessly.

Accreon

www.accreon.com

U.S.A.
Accreon, Inc.
425 Boylston Street, 2nd Floor
Boston, MA 02116
857-445-4914

Canada
Accreon, Inc.
440 King Street, York Tower, Suite 201
Fredericton, NB E3B 5H8
506-452-0551